

# Marin Council 2019 Popcorn Sales Fact Sheet

Brochures and order forms will soon be ready on our Marin Council website at [www.boyscouts-marin.org](http://www.boyscouts-marin.org) under the Popcorn Central link.

Trail's End Popcorn company does not accept product returns. Marin Council will allow 10% or less of returns from the Show & Sell sales. Please base your initial order on last year's Show and Sell sales.

## POPCORN SALES TIMELINE

- Now – Start planning your popcorn strategies, sales, locations, etc. Set up online Scout accounts and start selling online!
- September 4 & 5 – 6:30 kick-off meeting at the San Rafael LDS Church. Start Take Order sales.
- September 10 – 5:00 pm initial popcorn orders due online or to Marin Council.
- September 26 – Pick up your popcorn (Gross Field). Start booth sales!
- September 26-October 29 – Sell popcorn (booth sales and door-to-door) and start collecting Take Orders.
- October 29 – All Show and Sell popcorn and money due to Marin Council. Take Order popcorn quantities due.
- November 14 – Pick up your final popcorn orders at the Marin Council office.
- November 19 – Take Order money and prize orders (online or paper) due.
- December 5 – if popcorn account is balanced, commissions will be issued to unit account!

It is appropriate that donations made to your unit as part of the 2019 popcorn sales should be designated as a Military Donation on the "Take Order".

### Weekly Prize Drawings

Unit coordinators: Turn weekend sales' popcorn money in on Tuesdays during entire month of October and be eligible for weekly drawings. Don't sit on popcorn money at your house; bring it to the council office each Tuesday

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