

2016 Popcorn Commissions

5%	\$175 per Scout (count from BSA system)	September 1, 2016
3%	All Show & Sell funds turned in & unsold popcorn returned (<u>no more than 10% of total S&S order</u>)	November 1, money and unused product
2%	All Take Order funds turned in and account balanced	November 22, 2016
20%	Base Commission	December 7, 2016
5%	If units purchase their own prizes	December 7, 2016
Bonus	Special bonus prizes for top sellers in addition to base and incentive commissions	December 7, 2016
50%	Commission for On-Line popcorn sales	Aug. 2016 to Aug. 2017

Beginning January 1, 2017 commissions will be reduced by 5% for each month the balance is overdue!

TIMELINE 2016 POPCORN SALES:

- September 9 - 5:00pm all popcorn orders to Marin Council office
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 - September 28 - Show and Sell Popcorn picked up from Warehouse (610 Sir Francis Drake Blvd.)
(September 27 from 12 noon to 3pm help sort & pick up your order)
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 - Sell Popcorn between September 28 & October 31
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 - October 4 - Turn popcorn money in and enter into drawing
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 - October 11 - Turn popcorn money in and enter into drawing
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 - October 18 - Turn popcorn money in and enter into drawing
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 - October 25 - Turn popcorn money in and enter into drawing
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 - November 1 - Deadline for Show & Sell funds and return of unused product
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 - November 1 - Take Order Popcorn orders due to office
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 - November 18 - Pick up popcorn orders from the Marin Council office
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 - November 22 - Popcorn money (from 11/1 order) due to office
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 - November 22 - Prize forms due to office
- (If your unit is buying own prizes don't forget to order patches PLUS prizes for military sale patches, bonus \$600 club and \$2500 Scholarship account)*
- - December 7 - Commissions issued to unit custodial accounts if account balanced
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 - Online sales are year-round with 50% commission issued quarterly